



PRODUCT UPDATE

Theatrical Content Testing

Ormax Moviescope & Ormax First Draft

September 2022



SETTING THE CONTEXT

- In Ormax Moviescope and Ormax First Draft, the Ormax Power Rating (OPR) of a film is calculated using the performance of the film on a mix of OPR drivers
- The pandemic has led to several changes in the audience behaviour related to entertainment content, including theatrical films
- These changes warrant that we relook at OPR drivers, so that the drivers (and their weights) can reflect the current reality
- This product update exercise was undertaken to achieve this objective



OPR DRIVERS UPGRADE: STEPS

Extensive qualitative research conducted between May-Jul 2022 across India to understand factors contributing to the success of high-OPR films released since the pandemic (2021 onwards)

A long list of OPR drivers was thus generated. This list was used in a large-sample quantitative research in Aug 2022, to understand the contribution of these drivers to different high-OPR films, analysed using linear regression

Drivers that carry a significant weightage (4%+) were retained. 15 theatrical OPR drivers were finalised at the end of this exercise



PARAMETER MODIFICATION

- In Ormax Moviescope and Ormax First Draft so far, we have been using "Fit" as the parameter, i.e., how well does a driver fit a particular film
- Based on qualitative research, the parameter has been modified from **fit** to **quality of fit**, so that medicore presence of a driver does not lead to a high score. For example, a comedy film should not score high on Mind Fresh simply because of its genre, if the quality of comedy in the film is poor



Updated Theatrical OPR Drivers



UPDATED THEATRICAL OPR DRIVERS



9% Emotional Heft

8% Swag

8% Mind Fresh

8% Optimism

- 7% Imaginative & Creative
- 7% Authenticity

7% Plot Twists

7% Inspiration

6% Adrenaline

- 6% Young Generation's Mindset
- 5% Glamour & Beauty

5% Rooted In Culture

- 4% Topical & Contemporary
- 4% Knowledge



1. PRODUCTION SCALE (9%)

Definition

Big-scale production, as apparent through sets & locations, leading to visual escapism and a theatrical-worthy viewing experience

Keywords

Grandeur

Mega sets & locations

Larger-than-life

Big-screen look

Opulence

Big-budget film









2. EMOTIONAL HEFT (9%)

Definition

Emotional depth because of characters, situations and conflicts, leading to an experience that engages the viewer emotionally

Keywords

Strong emotional moments

Moving scenes

Touched one's heart

Relatable character conflicts

Emotional connect

Sentimental









3. SWAG (8%)

Definition

Depiction of characters that display style, confidence and irreverence, portrayed through their looks, mannerisms, actions & dialogues

Keywords

Attitude

Rebel

Style

Charisma

Confidence

Captivating screen presence









4. MIND FRESH (8%)

Definition

Light-hearted and feel-good moments, delivered via comedy, fun and an overall lightness of touch in treatment

Keywords

Light-hearted

Humor & comedy

Funny

Tension-free

Entertaining moments

Happy & cheerful









5. **OPTIMISM** (8%)

Definition

Positive tonality delivered through characters, situations and messages, leading to a promise of feel-good, and an uplifting after-taste

Keywords

Hope

Positivity

Trust

Happiness

Slice of life

Idealism









6. IMAGINATIVE & CREATIVE (7%)

Definition

Uniqueness and originality of thinking, creating a sense of excitement to watch something that's beyond ordinary and not seen before

Keywords

Different from other films

Never-seen-before

Innovative idea

High-concept

Original thinking



Fresh







7. AUTHENTICITY (7%)

Definition

Accurate and realistic depiction of locations, setting, characters, etc., in a way that comes across as real and credible

Keywords

Realistic treatment

Credibility

Accurate representation

Real & believable

True representation of reality

Genuine & well-researched









8. PLOT TWISTS (7%)

Definition

Unpredictable plot, with constant twists and turns to keep the audience invested in 'what happens next'

Keywords

Suspense

Twists & turns

Tension

Anticipation

Didn't see that coming!

Surprise









9. INSPIRATION (7%)

Definition

Depiction of extraordinary acts of courage, creativity or competence, that ignite a desire to accomplish something

Keywords

Inspiring & uplifting

Motivational

Important message

Encouragment

Resilience

Empowerment









10. ADRENALINE (6%)

Definition

Content that delivers edge-of-the-seat moments, leading to a viewing experience that's escapist yet highly engaging

Keywords

Action & fight sequences

Thrilling moments

Adventure

Daring stunts

Sporty & athletic

Charged & energetic









11. YOUNG GENERATION'S MINDSET (6%)

Definition

Depiction of stories and characters in a way that relate to today's youth, their life, their thinking, their culture and their aspirations

Keywords

Thinking of today's youth

Reality of the young generation

Passion & energy of the youth

Voice & expression of the youth

Youngsters' thinking & ideas

Young India's aspirations









12. GLAMOUR & BEAUTY (5%)

Definition

Beautiful & eye-pleasing visuals, depicted through attractive cast, trendy styling, accessories, etc., resulting in escapist aspiration

Keywords

Trendy clothes & jewelry

Stylish looks

Good-looking actors

Fashion

Eye candy

Gorgeous-looking









13. ROOTED IN CULTURE (5%)

Definition

Story, characters and presentation that have their roots in values, traditions, culture and ethos of India (or the region of relevance), creating a sense of feel-good reinforcement

Keywords

Indian values

Sanskaar

Cultural pride

Family values

Culture & traditions

Ethnic & grounded









14. TOPICAL & CONTEMPORARY (4%)

Definition

Depiction of today's times, via events, themes and messages relevant in today's social, political or economic ecosystem

Keywords

Current topic

Trending subject

Relevant issue in today's times

This is happening nowadays!

Reality of today's society

Mood of the nation









15. KNOWLEDGE (4%)

Definition

Knowledge & information about people, events, culture or topics that one had only heard about, but did not know the details of

Keywords

Did not know this before!

Increased awareness

Lesser-known facts

History & mythology

Biopics & true stories

Information of relevance







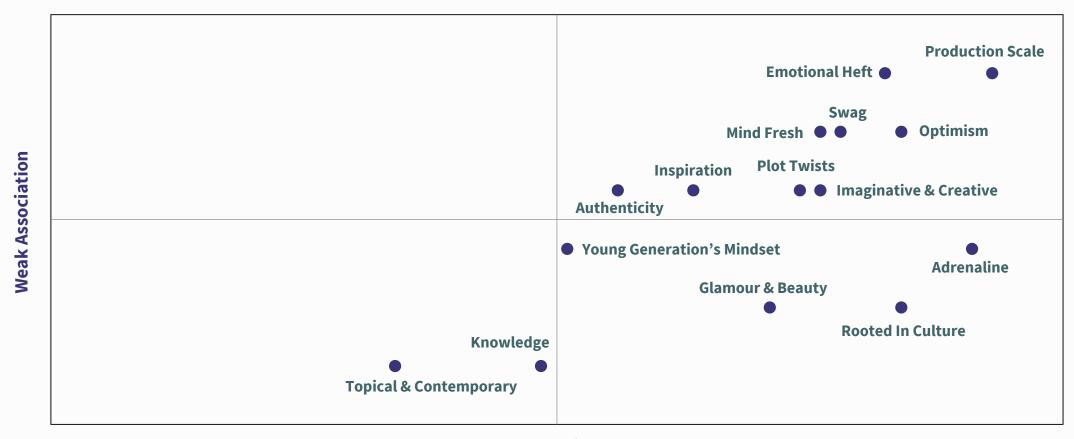
Driver Profiles

Examples



RRR - HINDI (OPR: 90)

High Weight

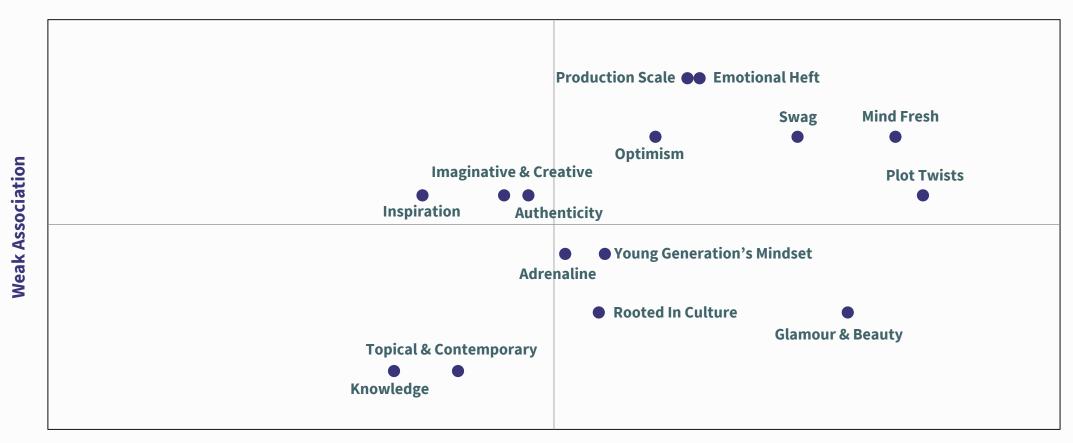


Low Weight



BHOOL BHULAIYAA 2 (OPR: 72)

High Weight

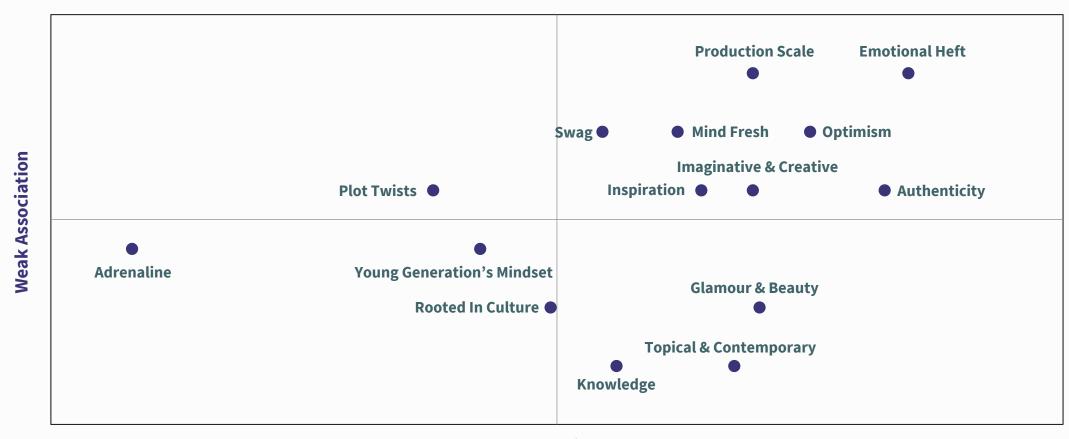


Low Weight



GANGUBAI KATHIAWADI (OPR: 71)

High Weight

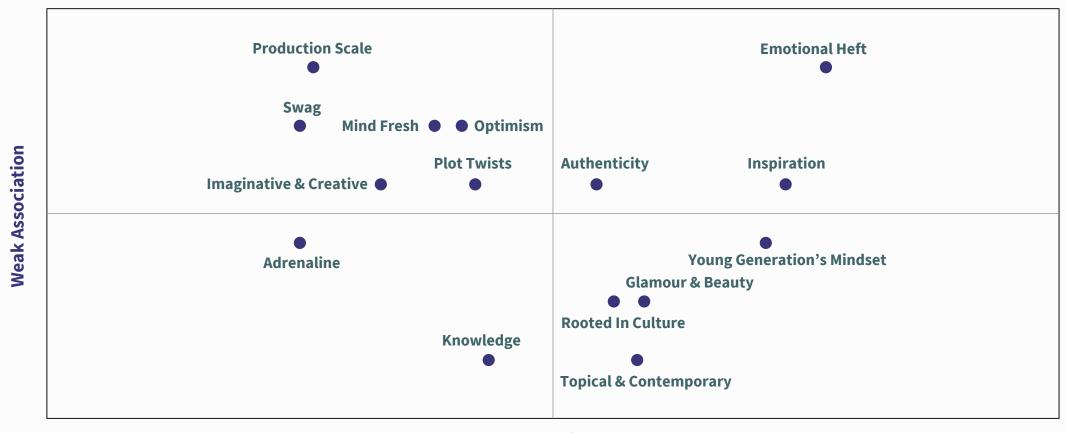


Low Weight



JERSEY (OPR: 57)

High Weight



Low Weight



LAAL SINGH CHADDHA (OPR: 42)

High Weight



Low Weight



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