



## PRODUCT UPDATE

# **Streaming (Fiction) Content Testing**

**Ormax Stream Test** 

September 2022



#### **SETTING THE CONTEXT**

- In Ormax Stream Test, the **Ormax Power Rating (OPR)** of an web-series/ direct-to-OTT film is calculated using the performance of the series/ film on a mix of **OPR drivers**
- The pandemic has led to several changes in the audience behaviour related to entertainment content, including the streaming category, which has witnessed significant growth in this period, both in audience base and volume of content
- These changes warrant that we relook at OPR drivers, so that the drivers (and their weights) can reflect the current reality
- This product update exercise was undertaken to achieve this objective for web-series and direct-to-OTT films. Drivers for non-fiction shows will be relooked at in the future



#### **OPR DRIVERS UPGRADE: STEPS**

Extensive qualitative research conducted between May-Jul 2022 across India to understand factors contributing to the success of high-OPR online series/ films released since the pandemic (2021 onwards)

A long list of OPR drivers was thus generated. This list was used in a large-sample quantitative research in Aug 2022, to understand the contribution of these drivers to different high-OPR series/ films, analysed using linear regression

Drivers that carry a significant weightage (4%+) were retained. 15 and 14 OPR drivers, respectively for web-series and direct-to-OTT films, were finalised at the end of this exercise



#### PARAMETER MODIFICATION

- In Ormax Stream Test so far, we have been using "Fit" as the parameter, i.e., how well does a driver fit a particular series/ film
- Based on qualitative research, the parameter has been modified from **fit** to **quality of fit**, so that medicore presence of a driver does not lead to a high score. For example, a comedy show/ film should not score high on Mind Fresh simply because of its genre, if the quality of comedy in the show/ film is poor



# **Updated Web-Series (Fiction) OPR Drivers**



# **UPDATED WEB-SERIES (FICTION) OPR DRIVERS**



9% Emotional Heft

8% Plot Twists

8% Topical & Contemporary

- 8% Young Generation's Mindset
- 7% Imaginative & Creative
- 7% Layered Narrative

7% Optimism

7% Inspiration

6% Mind Fresh

6% Rooted In Culture

5% Adrenaline

5% Knowledge

4% Production Scale

4% Swag



# 1. AUTHENTICITY (9%)

## Definition

Accurate and realistic depiction of locations, setting, characters, etc., in a way that comes across as real and credible

# Keywords

Realistic treatment

Credibility

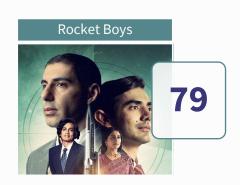
Accurate representation

Real & believable

True representation of reality

Genuine & well-researched









# 2. EMOTIONAL HEFT (9%)

## Definition

Emotional depth because of characters, situations and conflicts, leading to an experience that engages the viewer emotionally

# Keywords

Strong emotional moments

Moving scenes

Touched one's heart

Relatable character conflicts

**Emotional connect** 

Sentimental









# **3. PLOT TWISTS (8%)**

Definition

Unpredictable plot, with constant twists and turns to keep the audience invested in 'what happens next'

Keywords

Suspense

Twists & turns

**Tension** 

Anticipation

Didn't see that coming!

Surprise









# 4. TOPICAL & CONTEMPORARY (8%)

Definition

Depiction of today's times, via events, themes and messages relevant in today's social, political or economic ecosystem

Keywords

Current topic

Trending subject

Relevant issue in today's times

This is happening nowadays!

Reality of today's society

Mood of the nation









# **5. YOUNG GENERATION'S MINDSET (8%)**

#### Definition

Depiction of stories and characters in a way that relate to today's youth, their life, their thinking, their culture and their aspirations

# Keywords

Thinking of today's youth

Reality of the young generation

Passion & energy of the youth

Voice & expression of the youth

Youngsters' thinking & ideas

Young India's aspirations









# 6. IMAGINATIVE & CREATIVE (7%)

Definition

Uniqueness and originality of thinking, creating a sense of excitement to watch something that's beyond ordinary and not seen before

Keywords

Different from other films

Never-seen-before

Innovative idea

High-concept

Original thinking



Fresh







# 7. LAYERED NARRATIVE (7%)

#### Definition

A multi-dimensional and layered narrative, with several sub-plots, parallel story lines and characters, resulting in an evolved and cerebral viewing experience

# Keywords

Multiple stories & characters

Parallel sub-plots

Complex yet engaging

Multi-dimensional

Evolved and intelligent

Well-developed story









# 8. **OPTIMISM** (7%)

Definition

Positive tonality delivered through characters, situations and messages, leading to a promise of feel-good, and an uplifting after-taste

Keywords

Hope

Positivity

Slice of life

Happiness

Trust

Idealism









# 9. INSPIRATION (7%)

Definition

Depiction of extraordinary acts of courage, creativity or competence, that ignite a desire to accomplish something

Keywords

Inspiring & uplifting

Motivational

Important message

Encouragment

Resilience

Empowerment









# **10. MIND FRESH (6%)**

Definition

Light-hearted and feel-good moments, delivered via comedy, fun and an overall lightness of touch

Keywords

Light-hearted

in treatment

Humor & comedy

Funny

Tension-free

Entertaining moments

Happy & cheerful









# 11. ROOTED IN CULTURE (6%)

Definition

Story, characters and presentation that have their roots in values, traditions, culture and ethos of India (or the region of relevance), creating a sense of feel-good reinforcement

Keywords

Indian values

Sanskaar

Cultural pride

Family values

Culture & traditions

Ethnic & grounded









# **12. ADRENALINE (5%)**

Definition

Content that delivers edge-of-the-seat moments, leading to a viewing experience that's escapist yet highly engaging

Keywords

Action & fight sequences

Thrilling moments

Adventure

Daring stunts

Sporty & athletic

Charged & energetic









# **13. KNOWLEDGE (5%)**

## Definition

Knowledge & information about people, events, culture or topics that one had only heard about, but did not know the details of

# Keywords

Did not know this before!

Increased awareness

Lesser-known facts

History & mythology

Biopics & true stories

Information of relevance









# 14. PRODUCTION SCALE (4%)

Definition

Big-scale production, as apparent through sets & locations, leading to visual escapism and a theatrical-worthy viewing experience

Keywords

Grandeur

Larger-than-life

Opulence

Mega sets & locations

Big-screen look

Big-budget show









# **15. SWAG (4%)**

Definition

Depiction of characters that display style, confidence and irreverence, portrayed through their looks, mannerisms, actions & dialogues

Keywords

Attitude

Rebel

Style

Charisma

Confidence

Captivating screen presence







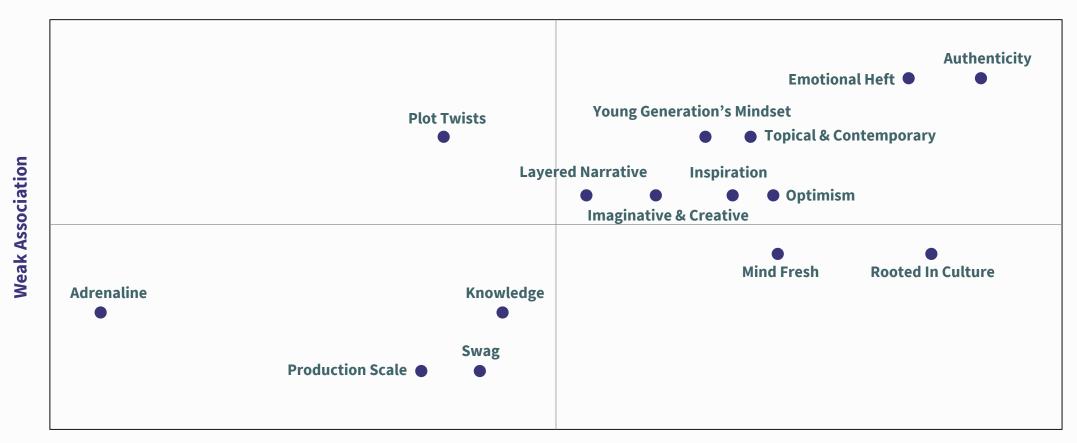
# **Web-Series Driver Profiles**

Examples



PANCHAYAT S2 (OPR: 75)

#### **High Weight**

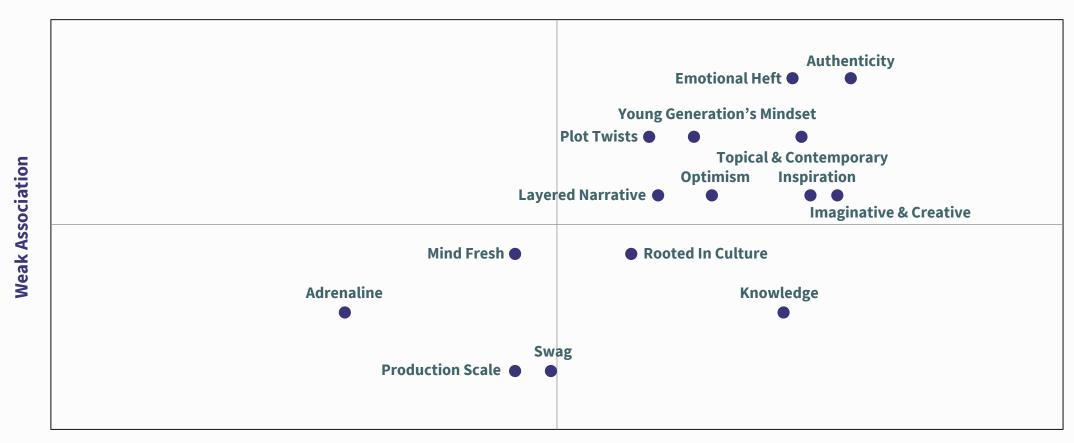


**Low Weight** 



**ROCKET BOYS (OPR: 67)** 

#### **High Weight**

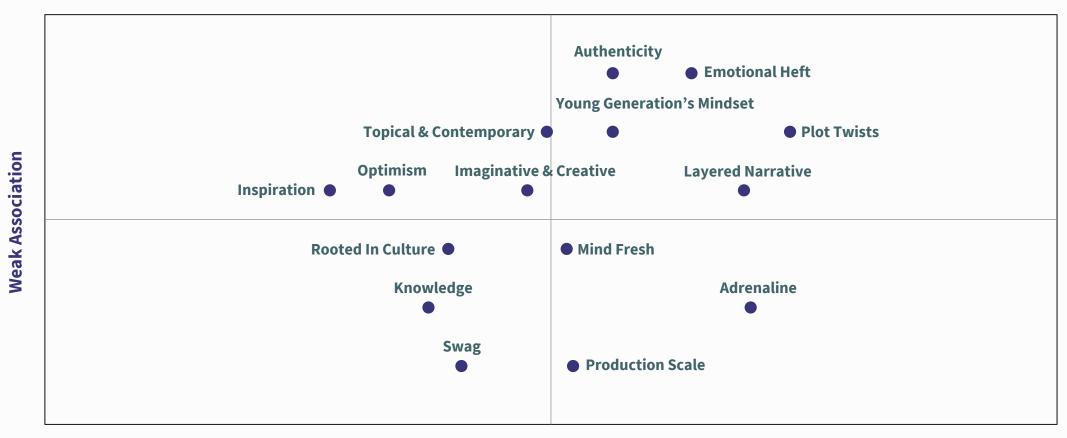


**Low Weight** 



#### THE GREAT INDIAN MURDER (OPR: 62)

#### **High Weight**

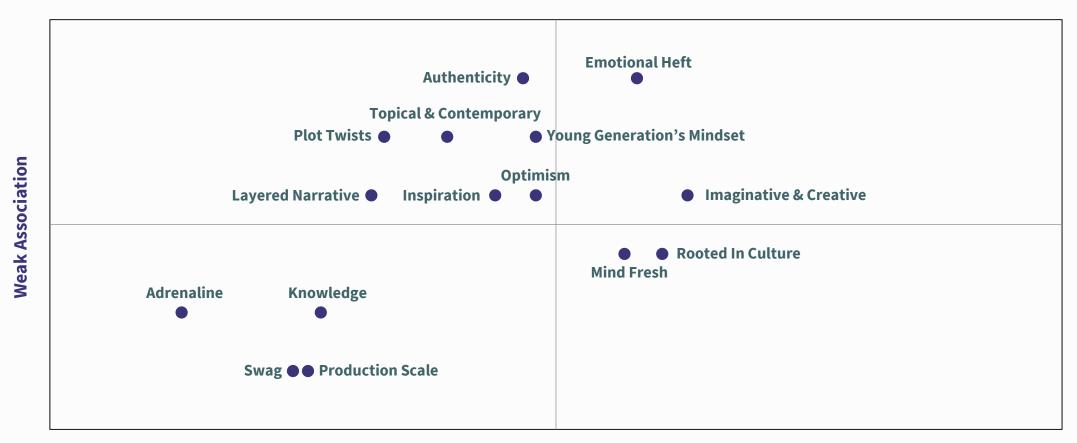


**Low Weight** 



**SAAS BAHU ACHAAR PVT LTD (OPR: 48)** 

#### **High Weight**

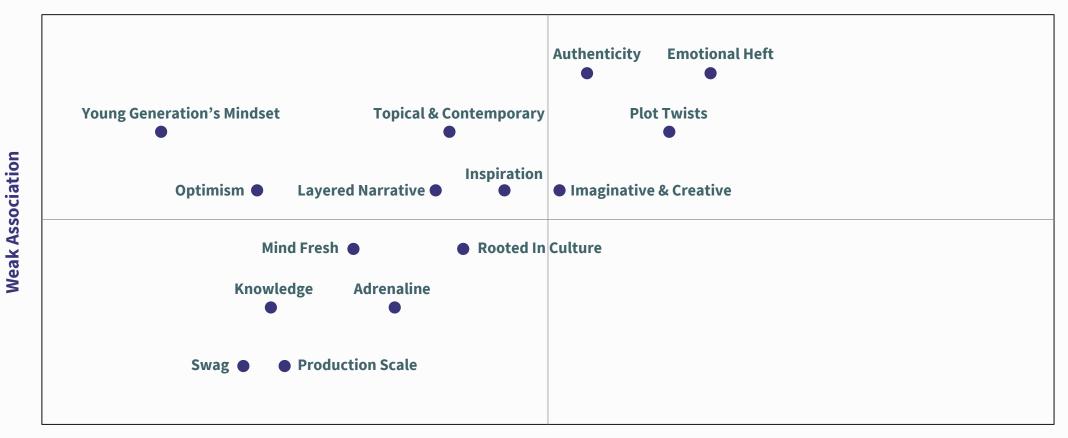


**Low Weight** 



**MASOOM (OPR: 48)** 

#### **High Weight**



**Low Weight** 

# **Updated OPR Drivers for Direct-To-OTT Films**



#### **UPDATED OPR DRIVERS FOR DIRECT-TO-OTT FILMS**



9% Authenticity

9% Optimism

8% Imaginative & Creative

8% Inspiration

8% Plot Twists

7% Topical & Contemporary

7% Mind Fresh

7% Knowledge

- 6% Young Generation's Mindset
- 6% Adrenaline

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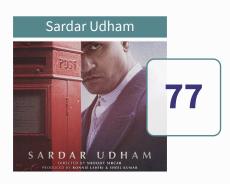
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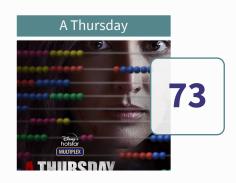
Relatable character conflicts

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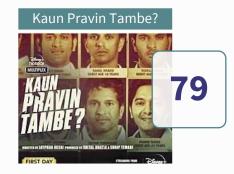
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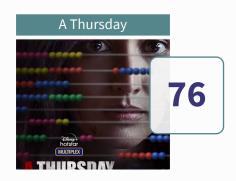
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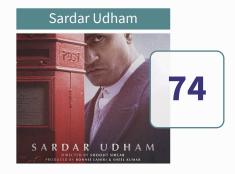
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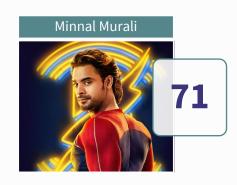
Adventure

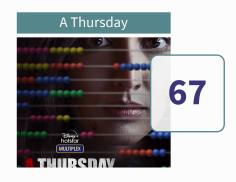
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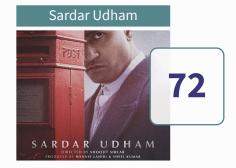
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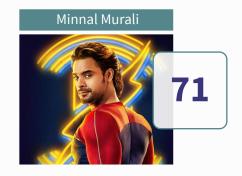
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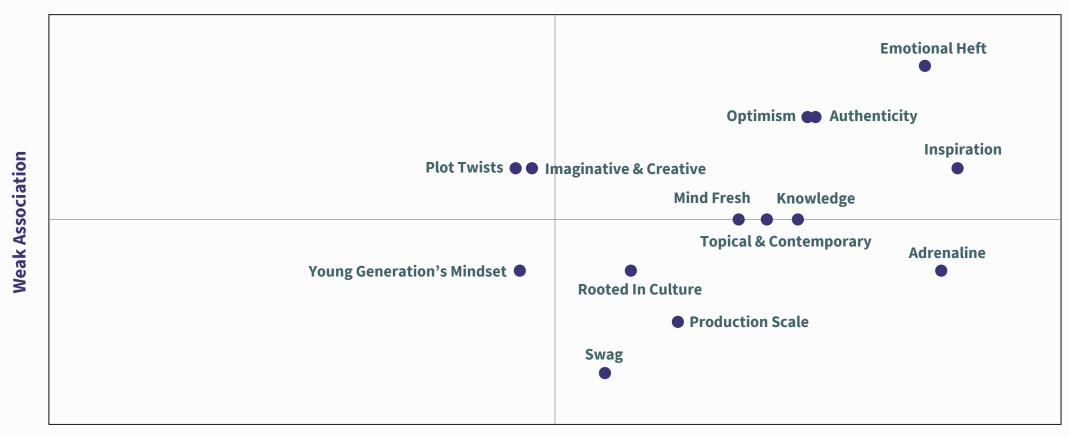
# **Driver Profiles for Direct-to-OTT Films**

Examples

### **DRIVER PROFILE**

**SHERSHAAH (OPR: 82)** 

#### **High Weight**



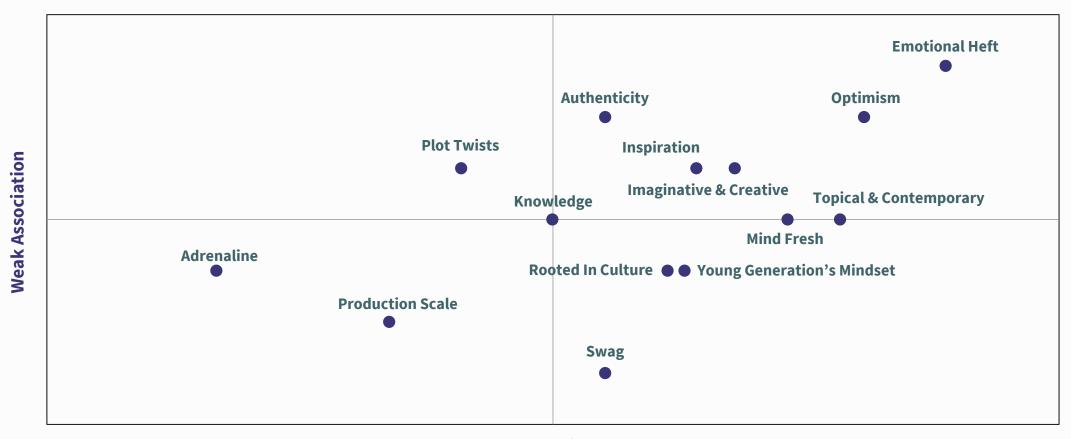
**Low Weight** 



### **DRIVER PROFILE**

**MIMI (OPR: 66)** 

#### **High Weight**



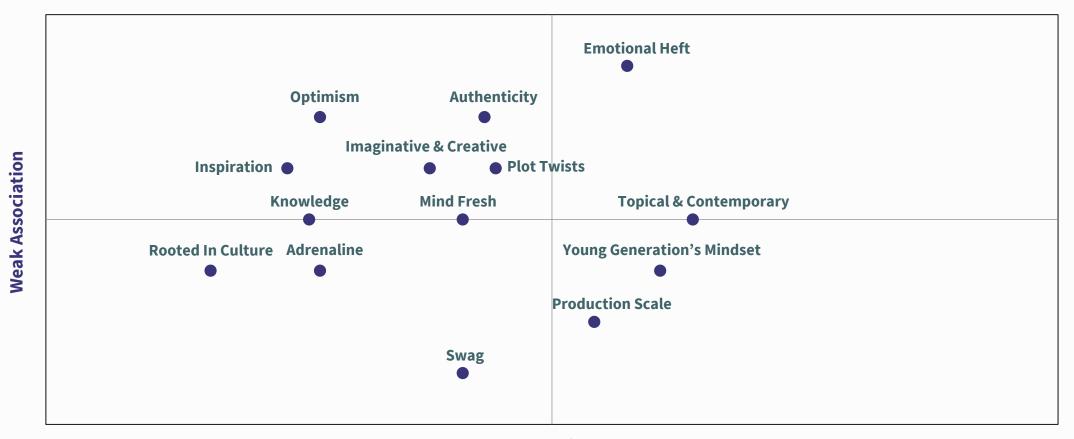
**Low Weight** 



### **DRIVER PROFILE**

**GEHRAAIYAAN (OPR: 49)** 

#### **High Weight**



**Low Weight** 



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